

# A Passion for Helping Entrepreneurs

Commercial and residential property owners, managers, and developers face a variety of operational and financial concerns that challenge them on a day-to-day basis.

#### These concerns include:

- Cash Flow Management
- Debt Management
- Asset Utilization/Occupancy Optimization
- Managing Corporate Enterprise Risk
- Sourcing and Preserving Capital
- Business Succession
- Location, Location

Fenner, Melstrom & Dooling PLC's (FMD) dedication to and experience with property owners and managers enable our professionals to understand the day-to-day challenges faced by business owners, so we can provide practical ideas and solutions that deliver results.

As part of FMD's ongoing commitment to provide financial and business wisdom, we are continuously broadening our knowledge, honing our skills, and sharing valuable insights with our clients. Successful individuals require sophisticated financial advice. Our ultimate goal is to help our clients increase earnings and retain more for themselves. The real estate industry is unique, and they need advisors who understand that.

## Real Estate Services

As businesses continue to evolve their professional services, firms must stay one step ahead. We continually monitor economic issues, anticipate a company's needs, and develop a wide range of services to complement the growth. This proactive mindset is the cornerstone of sound financial planning for real estate-related businesses.

With our professionals, who think like business owners, and close relationships with a variety of corporate partners, we combine the strength of financial, tax, and operational expertise, so our clients can reach their highest potential. We treat our clients business as our own; spending time at their facilities, participating in planning, and assigning senior professionals to guide them. Our hands-on structure is key for advancement and growth in a variety of disciplines including:

- Multi-Tennant Properties
- Office Parks
- Industrial Properties
- Hotels and other Hospitality Properties
- Retail Shopping Centers
- Residential Developers
- Commercial Developers
- Golf Courses
- Sports & Entertainment Facilities

Why Choose Us?

With more than 60 years of experience, FMD's integrated service model encompasses traditional accounting and tax services as well as sophisticated financial planning and consulting to serve our clients in a timely, accurate, and ethical manner. Our commitment as proactive business advisors is to offer creative ideas and practical solutions in a tireless pursuit of success that is unmatched in the industry.

## We have a Passion for helping Entrepreneurs!

### **Accounting & Auditing**

- Audits, reviews, and compilations of financial statements
- Financial forecasts and projections
- Cash flow projections/management
- Audits of employee benefit plans
- Budgeting and financial consulting
- Para-professional accounting assistance
- Internal control review and design



www.fmdcpas.com

## **Business Advisory Services**

- Common Area Maintenance (CAM) review and allocation studies
- Corporate strategic planning
- Business development and restructuring
- Business succession planning
- Crisis management
- Debt restructure
- Buy and sell side business planning (M&A)
- Benchmarking
- Risk management/insurance review
- Wealth preservation/financial planning
- Fraud prevention analysis
- Lease review & tenant revenue audits

## **Tax Compliance & Planning**

- Federal, state, and local tax compliance and planning
- Federal, state, and local tax credits and incentives
- Business formation and entity structure planning
- Real estate cost segregation studies
- Federal, state, and local tax controversy representation
- Section 1031 Exchange Planning
- Gift and estate tax planning

Real Estate

Services