

## *A Passion for Helping Entrepreneurs*

Professionals who are also business owners face a unique challenge. They must maintain the skills of being an excellent technician at their chosen profession while managing their business operations. The two tasks are often at odds, and professional owners and managers face a variety of operational and financial concerns that challenge them on a day-to-day basis.

These concerns include:

- Client/Patient Management
- Client/Patient Growth
- Continuing Professional Education
- Cash Flow Management
- Debt Management
- Firm Asset Utilization/Optimization
- Retirement Planning & Business Succession
- Managing Corporate Enterprise Risk
- Merger and Acquisition Support
- Sourcing and Preserving Capital

Being professionals ourselves, Fenner, Melstrom & Dooling PLC's (FMD) dedication to and experience with professional service firms enable our professionals to understand the day-to-day challenges faced by business owners, so we can provide practical ideas and solutions that deliver results.

As part of FMD's ongoing commitment to provide financial and business wisdom, we are continuously broadening our knowledge, honing our skills, and sharing valuable insights with our clients. Our ultimate goal is to help our clients increase earnings and retain more for themselves.

## *Professional Services*

As businesses continue to evolve their professional services, firms must stay one step ahead. We continually monitor economic issues, anticipate a company's needs, and develop a wide range of services to complement the growth. This proactive mindset is the cornerstone of sound financial planning for all professionals.

With our professionals, who think like business owners, and close relationships with a variety of corporate partners, we combine the strength of financial, tax and operational expertise so that our clients can reach their highest potential. We treat our clients business as our own; spending time at their facilities, participating in planning and assigning senior professionals to guide them. Our hands-on structure is key for advancement and growth in a variety of disciplines including:

- Law Firms
- Medical Practices/Groups
- Surgical Practices/Groups
- Dental/Orthodontic Practices/Groups
- Accounting/Actuary Firms
- Veterinary Clinics/Groups
- Architecture and Engineering Firms
- IT & Management Consulting Firms

# *Why Choose Us?*

With more than 60 years of experience, FMD's integrated service model encompasses traditional accounting and tax services as well as sophisticated financial planning and consulting to serve our clients in a timely, accurate, and ethical manner. Our commitment as proactive business advisors is to offer creative ideas and practical solutions in a tireless pursuit of success that is unmatched in the industry.

*We have a Passion for helping Entrepreneurs!*

## **Accounting & Auditing**

- Audits, reviews, and compilations of financial statements
- Financial forecasts and projections
- Cash flow projections/management
- Audits of employee benefit plans
- Budgeting and financial consulting
- Para-professional accounting assistance
- Internal control review and design

# FMD

FENNER MELSTROM & DOOLING PLC  
Certified Public Accountants

[www.fmdcpas.com](http://www.fmdcpas.com)

## **Business Advisory Services**

- Corporate strategic planning
- Business development and restructuring
- Business succession planning
- Crisis management
- Debt restructure
- Buy and sell side business planning (M&A)
- Benchmarking
- Risk management/insurance review
- Wealth preservation/financial planning
- Fraud prevention analysis

## **Tax Compliance & Planning**

- Federal, state, and local tax compliance and planning
- Federal, state, and local tax credits and incentives
- Business formation and entity structure planning
- Real estate cost segregation studies
- Federal, state, and local tax controversy representation
- Gift and estate tax planning

# *Professional*

# *Services*