

# A Passion for Helping Entrepreneurs

In today's ultra-competitive manufacturing industry, ownership and management face a variety of operational and financial concerns that challenge the very viability of their organizations.

#### These concerns include:

- Shrinking Gross Profit Margins
- Customer Required "Give-Back's"
- Lean Manufacturing/Plant Lay-Out
- Inventory Management
- Cash Flow Management
- Asset Utilization/Optimization
- Supplier Consolidation
- Managing Corporate Enterprise Risk
- Sourcing and Preserving Capital
- Global Expansion/Contraction
- Business Succession

Fenner, Melstrom & Dooling's (FMD) dedication to and experience with the manufacturing industry enable our professionals to understand the day-to-day challenges faced by business owners, so we can provide practical ideas and solutions that deliver results.

As part of FMD's ongoing commitment to provide financial and business wisdom, we are continuously broadening our knowledge, honing our skills, and sharing valuable insights with our clients. Successful individuals require sophisticated financial advice. Our ultimate goal is to help our clients increase earnings and retain more for themselves.

# Manufacturing Services

As businesses continue to evolve their professional services, firms must stay one step ahead. We continually monitor economic issues, anticipate a company's needs, and develop a wide range of services to complement the growth. This proactive mindset is the cornerstone of sound financial planning for manufacturing businesses.

With our professionals, who think like business owners, and close relations with a variety of corporate partners, we combine the strength of financial, tax and operational expertise so that our clients can reach their highest potential. We treat your business as our own: spending time at your facilities, participating in your planning and assigning senior professionals to guide you. Our hands-on structure is key for advancement and growth in a variety of manufacturing disciplines including:

- Automotive Supply
- Consumer Products
- Industrial Chemicals & Coatings
- Aerospace and Defense
- Specialty Machine
- Plastic Injection Molding
- Furniture and Related Products
- Paper & Printing

# Why Choose Us?

With more than 60 years of experience, FMD's integrated service model encompasses traditional accounting and tax services as well as sophisticated financial planning and consulting to serve our clients in a timely, accurate, and ethical manner. Our commitment as proactive business advisors is to offer creative ideas and practical solutions in a tireless pursuit of success that is unmatched in the industry.

# We have a Passion for helping Entrepreneurs!

### **Accounting & Auditing**

- Audits, reviews, and compilations of financial statements
- Financial forecasts and projections
- Cash flow projections/management
- Audits of employee benefit plans
- Budgeting and financial consulting
- Para-professional accounting assistance
- Internal control review and design



www.fmdcpas.com

## **Business Advisory Services**

- Corporate strategic planning
- Business development and restructuring
- Business succession planning
- Crisis management
- Debt restructure
- Buy and sell side business planning (M&A)
- Benchmarking
- Lean manufacturing/plant layout consulting
- Product costing studies
- Risk management/insurance review
- Wealth preservation/financial planning
- Fraud prevention analysis

### **Tax Compliance & Planning**

- Federal, state, and local tax compliance and planning
- Federal, state, and local tax credits and incentives
- International tax planning and compliance
- Transfer pricing studies
- LIFO inventory calculation and compliance
- Research and development tax credits
- Business formation and entity structure planning
- Real estate cost segregation studies
- Federal, state, and local tax controversy representation
- Gift and estate tax planning

Manufacturing

Services