



We provide strategic direction, tax, and financial reporting service solutions.

## Franchise

The Franchisor – Franchisee Relationship is an interesting and often tenuous one. Both parties rely heavily on each other for success or failure, and strategic business decisions made by either party can have significant effects on both. Franchisor – Franchisee owners and management face a variety of operational and financial concerns that challenge them on a day-to-day basis.

### These concerns include:

- ⦿ Franchisee Compliance
- ⦿ Franchisor Over-Reach
- ⦿ Government Regulation Compliance
- ⦿ Franchise Saturation/Strategic Growth
- ⦿ Cash Flow Management
- ⦿ Inventory Management
- ⦿ Asset Utilization/Optimization
- ⦿ Managing Corporate Enterprise Risk
- ⦿ Sourcing and Preserving Capital
- ⦿ Business Succession

### As your business continues to evolve, your trusted advisor must stay one step ahead.

FMD professionals continuously monitor economic issues and anticipate your company's future needs. This proactive mindset is the cornerstone of sound financial planning and separates financial strategists from historical accountants.

### We treat our client's business as our own.

We spend time at your facility and participate in planning for your business. The experience we bring to your business is key for advancement and growth in a variety of franchise disciplines including:

- ⦿ New Car and Truck Dealerships
- ⦿ Motorcycle and Power Motorsports Dealerships
- ⦿ Heavy Truck Dealerships
- ⦿ Recreational Vehicle Dealerships
- ⦿ Construction Equipment and Tractor Dealerships
- ⦿ Hospitality - Fast Food, Coffee, Ice Cream
- ⦿ Marine Dealerships
- ⦿ Fitness
- ⦿ Moving and Storage
- ⦿ Pet Related
- ⦿ Insurance Agency